

27th Development Day - June 4, 2025

Morning Plenary- Room 500

8:00 am Coffee & Networking – Registration Opens

8:30 --9:30 am **Don't Let the Great Wealth Transfer Pass You By**
Jim Langley, President, Langley Innovations

Breakout Tracks

Room 500

Room 425

Room 460

9:45 am	The Art & Science of Major Gifts Rachel Decker, President, Detroit Philanthropy Stephanie Saville, President, Guiding Force Consulting, LLC	Blended Boot Camp Alexandra P. Brovey, JD, LLM Northwell Foundation	What to Give and When to Give: Choosing the Most Advantageous Assets to Reach Your Charitable Goals Rick Bloom, Partner, Attorney, CPA, Financial Advisor - Bloom Advisors
10:45 – 11:00	Break		
11:00 am	Teamwork: Professional Advisor and the Charitable Gift Plan Randy Ross, CFSEM, Moderator Rick Bloom, Bloom Advisors Kathleen Cieslik, Varnum LLP Arnold D'Ambrosio, Karmanos Cancer Rob MacGregor, Wayne State School of Law	Fundraising in Flux: How to Engage Donors in a Shifting Political Landscape Klementina (Tina) X. Sula Jewish Federation of Metro Detroit	Your Case for Support: Moving from Legacy to Vision Robyn Furness-Fallin, CFRE DBD Group
12:00 am	Italian Buffet Lunch		
1:00 – 2:00pm	Elevating Stewardship to an Institutional Ethic Jim Langley, President Langley Innovations	Planned Giving in a Capital Campaign Rick Kress, ACFRE, President & CEO, Kress Consulting Laura Tomassi-Miller, CFRE, Tomassi-Miller Strategies	Nuts and Bolts of Charitable Remainder Trusts Sal LaMendola, Esq. Giarmarco, Mullins & Horton

Afternoon Plenary – Room 500

2:15 – 3:30 pm **Zen and the Art of Fundraising**
Alexandra P. Brovey, JD, LLM Northwell Foundation